Health Management Consultants, MediNotes					
Contact:					
Name:	Lindsay Wilson				
Phone:	410-715-0011				
email:	lindsay@hmconsult.com				
# of years in business: current brand	8 years				
Product	MediNotes				
Version (2007 CCHIT minimum)	Version 5.2				
Business Model	Client Server				
Average time of implementation	6-8 weeks				
System Features (all electronic)					
Order Entry (lab/radiology)	No				
e-Prescribing	Yes				
System Reporting on Pt Data	Yes				
Results Reporting from lab/rad	Yes				
Patient Portal	No				
PRICING					
Software	Included with First Provider License				
EHR Template Customization	Included (completed in training)				
Licensing (per MD, DO, NP, PA)	1st MD - \$5,380 (reg. \$6,725); Add'l MDs: \$3,145.50 (reg. \$3,495)				
, , , , , , , , , , , , , , , , , , ,	DO - \$3,105; NP/PA - \$1,695				
Renewal required?	No				
Frequency?	N/A				
# of staff included	3 staff licenses for each provider				
Training	\$4,950 - Four days onsite and 8 hours Internet				
Trainer	Included				
Implementation	\$250				
Practice Management Interface	Varies by interface				
e-Prescribing Interface Setup	\$495 setup fee				
e-Prescribing Ongoing	\$495 per year, per provider				
Lab Interface Setup	\$2,000 (typically paid by the lab)				
Lab Ongoing	Included				
Radiology Interface Setup	Available, depends upon radiology				
Radiology Ongoing	Depends upon interface				
Support	\$995 first provider, \$695 each additional				
Frequency?	Annually				
Support provided via:	Phone				
Maintenance	Included in support fee				
Upgrades	Included in support fee				
Training for upgrades?	Online: \$75/hr				
Hardware & Peripherals	Available - varies upon specifications				
Demographics Conversion	Depends upon project scope				
Other 3rd party products	Product dependent				

## List any and all other costs associated for your product:

One-time license transfer fee - \$100

 $\label{lem:minimum} \textbf{Minimum system requirements: Windows Server 2000 or 2003, minimum 2GB RAM}$ 

Minimum OS: XP Professional, minimum 1GB RAM

## List any other unique features for your product:

MediNotes has the ability to interface with over 80 different practice management software products on the market today. MediNotes is completely customizable from the templates to the language in the notes.